

Rathbone Greenbank Defensive Growth Portfolio Value assessment

Accounting year end at 30 June 2023



Dear Investor,

Over the past 15 months, investment markets have been extremely volatile. High inflation triggered by covid disruption and exacerbated by the Russia-Ukraine war has led to rapid hikes in interest rates across the world, resulting in volatile asset prices and materially impacting fixed income investments, as well as equities. In those cases, we have increased monitoring to ensure that the funds are performing as one would expect, given the market backdrop, and that the long-term strategy of the funds remains appropriate.

As long-term investors it is important to retain investment discipline in turbulent times, and sticking by our principles and investment process should provide good outcomes over the long run. This does also mean in times of market stress, our funds may underperform their benchmarks in the short term. This is why we have a recommended holding period (the absolute minimum term you should consider investing in our funds) of 5 years for the majority of our fund range, except where noted.

This does not make it any more comfortable if you have experienced short-term underperformance on your investments. If you are feeling anxious about your current investments, we would recommend you contact a financial adviser to help you understand your investment position. If you are not able to do this, the UK government (www.moneyhelper.org.uk) has also published some very useful help sheets.

Further, we are working on a refresh of our value assessments, where we will be aiming to bring you the same breadth of information in a more concise, digestible format at the beginning of 2024. One document will be produced annually to consolidate the Value Assessments for all our fund ranges. It's important to us that these documents remain useful to you, our investors, and we welcome any feedback you may have on how we could best achieve this. If you have any recommendations, please send them to rutm@rathbones.com.

Thank you for your continued support.

Yours faithfully,



Mike Webb
CEO, Rathbone Unit Trust Management



Who are Rathbones?

We have been in business since 1742 and are listed on the FTSE 250 Index. We provide individual investment and wealth management services for private clients, charities, trustees and professional partners. We see it as our responsibility to invest for everyone's tomorrow.

Rathbone Unit Trust Management Limited is the asset management arm of Rathbones Group Plc. and a leading UK fund manager. Through its subsidiaries, Rathbones Group Plc. manages £60.2 billion of clients' funds, of which £12.16 billion is managed by Rathbone Unit Trust Management (as at 30 June 2023).

What is a value assessment?

Our regulator, the Financial Conduct Authority (FCA), has asked us to assess the value of our funds.

Assessing value is much more than just looking at the fees which you, our investors, pay or the performance of the fund in isolation. Considering this, we have designed an assessment which looks at nine criteria. We have also appointed an independent research firm, Square Mile Investment Consulting & Research, to provide an impartial report on the value our funds offer compared with the market.

It is the responsibility of our board of directors to consider the outcomes of these assessments, ensure they are clear and fair, and then communicate to you, our investors, if we have delivered value. Or, if not, where we need to improve.

How are we doing?

It is important to us that our value assessments are informative, useful and easy to understand. There is little value in us bombarding you with technical jargon and analysis, so we have tried to explain things simply, in plain English.

We are always looking for ways to improve, so if you have any suggestions on how we can do better, please let us know by emailing rutm@rathbones.com.

Our assessment of the Rathbone Greenbank Defensive Growth Portfolio

Our assessment criteria


In this section, our board of directors consider the seven areas we have assessed, both what we offer as a business, and the topics that are specific to each fund.

At the end, they conclude if our funds offer good value for money, offer value for money, or do not offer value for money.







If a fund does not offer value for money, we will detail the actions we will take.

Contents

Assessment criteria which cover our entire fund range:

-  1. Quality of service you receive ■

Assessment criteria which are fund specific:

-  2. Performance of the fund ■
-  3. Costs charged to the fund ■
-  4. Economies of scale ■
-  5. Costs compared to the fund's peers and sector ■
-  6. The difference between share classes ■
-  7. The fund compared to similar investment services we offer ■

Key

- Fund offers good value for money
- Fund offers value for money but merits action or further monitoring
- Fund does not offer value for money
- The assessment criteria is not applicable

Assessment outcome ■

Our board of directors concluded the Rathbone Greenbank Defensive Growth Portfolio offers good value for money.

1. Quality of service you receive

What does this section cover?

Service is more than just how fast we reply to an enquiry. When we consider the services we provide, we look at the breadth of knowledge and expertise of our fund managers and the analysts that support them, the qualifications we offer our employees to ensure they continually grow, and how efficient we are when trading on your behalf. This section assesses the range and quality of services we provide you. We have considered both the quality of service that we provide you directly, as well as the quality of services that we procure on your behalf.

Assessment summary

In our assessment of quality of service, we considered a range of different areas. The most notable were:

- Planning for the future. Our people are the heart and soul of what we do, with our culture as the driving force behind the success of our business. Although our staff retention rate is high, we believe it is prudent to have a robust succession plan to enable us to continue to deliver a quality service to you in the period covered in this report.
- Hybrid working. We, alongside our third parties, have successfully adapted to hybrid working, enabling us to continue to deliver the service you expect.
- Professional development. The average number of hours our staff undertake continuous professional development (CPD) greatly exceeds the regulatory requirement. Over the last year, 32 Rathbone Unit Trust Management certified individuals have completed over 1,536 hours of training and development. Rathbones also actively supports employees in undertaking additional professional qualifications, such as the Chartered Financial Analyst qualification.
- How we vote on your behalf. Where voting rights allow, we actively engage with companies we invest in on environmental, social and governance issues and publish a report annually about how we have voted. This is available on our website – [click here to review it](#).
- The services we receive on your behalf. These are managed by our operational oversight team and governed by our outsourcing governance committee.
- How we handled complaints. We reviewed how many complaints we received and how quickly we resolved them. We also conducted trend analysis on complaints as an early warning indicator within our product governance process.
- How well we traded. We reviewed the transaction costs associated with our funds, which is an indicator of how efficiently we trade on your behalf.

Assessment outcome

Our board of directors concluded that, based on the areas assessed, Rathbone Unit Trust Management offers a good quality of service.

2. Performance of the fund

What does this section cover?

We check how our funds have performed against their objectives, after all fees have been paid, to see if we have delivered what we aimed to achieve.

If a fund has underperformed its benchmark, we explain why and assess whether the fund has invested in line with its 'mandate'. A fund's mandate is the investment strategy which was designed by the fund manager and agreed by our chief investment officer; it dictates *how* a fund manager can invest.

For illustrative purposes we also measure our fund's performance against a 'cash' return to give you an idea of how your money would have grown in a UK bank account versus investing in our fund. We use the Bank of England base rate to approximate the interest you may have received in a bank account. Cash in a bank account does of course have a very different risk profile to equity or bond investments and so is not directly comparable.

Why is the investment objective of a fund important?

The objective of a fund is important because it shows how a fund aims to perform. When we assess a fund's performance, we do so relative to its objective.

You'll notice that our funds' objectives are measured over three, five or 10 years. This is the time period you should plan to invest for – a 'recommended holding period'. Each fund's recommended holding period was chosen based on the historic performance of the fund and how we expect the fund to perform in the future. This doesn't mean the objective of the fund is guaranteed and there is always a chance you will get back less than you invested.

This also means that the fund may perform very differently to its objective in the short term. For example, returns or volatility could be much less, or much more, than the stated objective if measured over, for example, a six-month period.

Our assessment is based on several factors. We assess the fund against its objective while considering the prevailing economic and market backdrop, how the fund manager's investment philosophy and process should have performed, and how we believe the fund may perform in the future.

It's important to understand that sometimes a fund could underperform its objective, even though the fund manager is investing in line with their investment policy (which financial instruments they are allowed to invest in) and their investment process (how they pick their investments). This can be because of a general market downturn or reduction in liquidity that affects all the assets a fund manager might invest in. Underperformance could also happen because the type of assets a fund invests in, or its 'style' of investment, is 'out of favour'.

What is the objective of the Rathbone Greenbank Defensive Growth Portfolio?

We aim to deliver a greater total return than the Consumer Price Index (CPI) measure of inflation + 2%. Total return means the return we receive from the value of our investments increasing (capital growth) plus the income we receive from our investments (interest and dividend payments). We use the CPI + 2% as a target for our fund's return because we aim to grow your investment above inflation.

We aim to deliver this return with no more than half of the volatility of the FTSE Developed stock market index. As an indication, if global stock markets fall our fund value should be expected to fall by around half that amount. Because we measure volatility over a five-year period, some falls may be larger or smaller over shorter periods of time. We aim to limit the amount of volatility risk our fund can take because we want our investors to understand the risk, they are taking in terms of the global stock market.

Who looks after the Rathbone Greenbank Defensive Growth Portfolio?



David Coombs
Head of Multi-Asset Investments

David heads up the team responsible for managing the Rathbone Multi-Asset Portfolios. He joined Rathbones in 2007 after spending 19 years with Baring Asset Management where he managed multi-asset funds and segregated mandates. His career began with Hambros Bank in 1984.



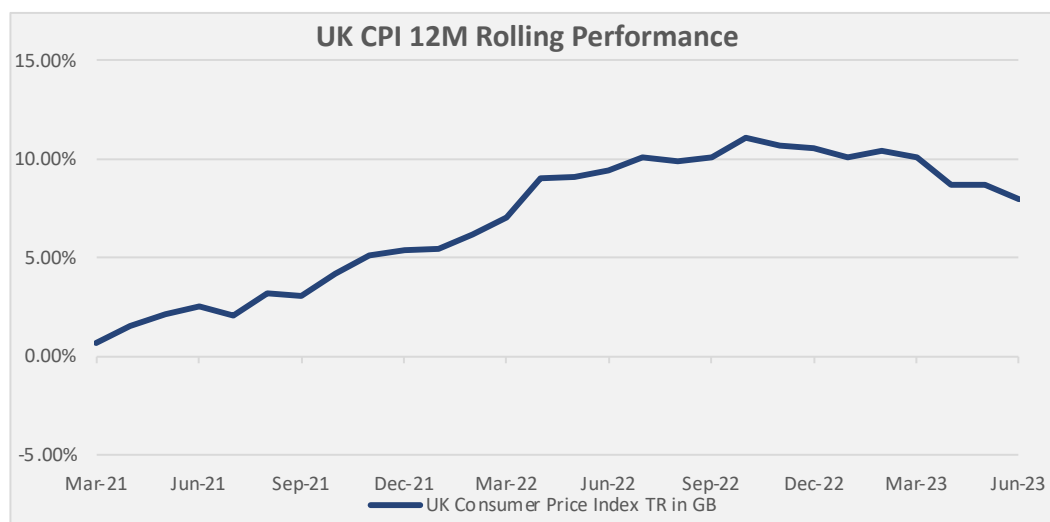
Will McIntosh-Whyte
Fund Manager

Will is responsible for managing the Rathbone Greenbank Multi-Asset Portfolio funds and Rathbone Multi-Asset Portfolio funds. He joined the charities team at Rathbones in 2007, and was appointed as an investment manager in 2011, running institutional multi-asset mandates. He has been with the Multi-Asset team since 2015. Will graduated from the University of Manchester Institute of Science and Technology with a BSc Hons in Management, and is a CFA Charterholder.

Assessment summary

The objective of the fund is to deliver a greater total return than the Consumer Price Index (CPI) measure of inflation + 2%, after fees, over any rolling five-year period. The fund aims to deliver this return with no more than half of the volatility of the FTSE Developed stock market Index.

This fund was launched in March 2021. Rathbone Greenbank Defensive Growth Portfolio has a sustainability mandate which means it can only invest in stocks which align to the United Nations Sustainable Development Goals. In the period covered in this report, there has been a rapid rise in the price of energy and defence stocks due to the Ukrainian war, which this fund cannot invest in. The short-term performance has been impacted by these events. The fund has also underperformed against inflation due to the inflationary environment. Elevated CPI levels in the UK over the past 18 months have made this objective more challenging in the short to medium term, as outlined in the graph below.



This fund has a recommended holding period of five years, so it is too early for us to say whether the fund will meet its objective. We will continue to monitor the performance of the fund.

We also measure our fund's performance against a 'cash' benchmark to give you an idea of how your money would have grown in a UK bank account versus investing in our fund. From the assessed period, the fund outperformed cash for most of the period, but due to the limited performance history, the fund has insufficient data to calculate the performance score.

Assessment outcome ■

Our board of directors concluded that given the fund has not reached its recommended holding period, the assessment is not applicable.

3. Costs charged to the fund

What does this section cover?

In this section we assess the costs charged to the fund, which are paid by you, our investors, to invest in our fund. We assess whether these costs are reasonable for the level of service we provide you (or the level of service we receive from third parties on your behalf).

Understanding fund costs

Fund costs are complicated. The most important cost for you to understand is the **total cost of your investment**, as this is how much you pay every year to invest your money into our fund.

The **ongoing charges fee (OCF)** is the easiest cost to compare between funds, which we also refer to as the **UCITS total cost of investment**. You can find this cost on all funds' Key Investor Information Documents (KIIDs).

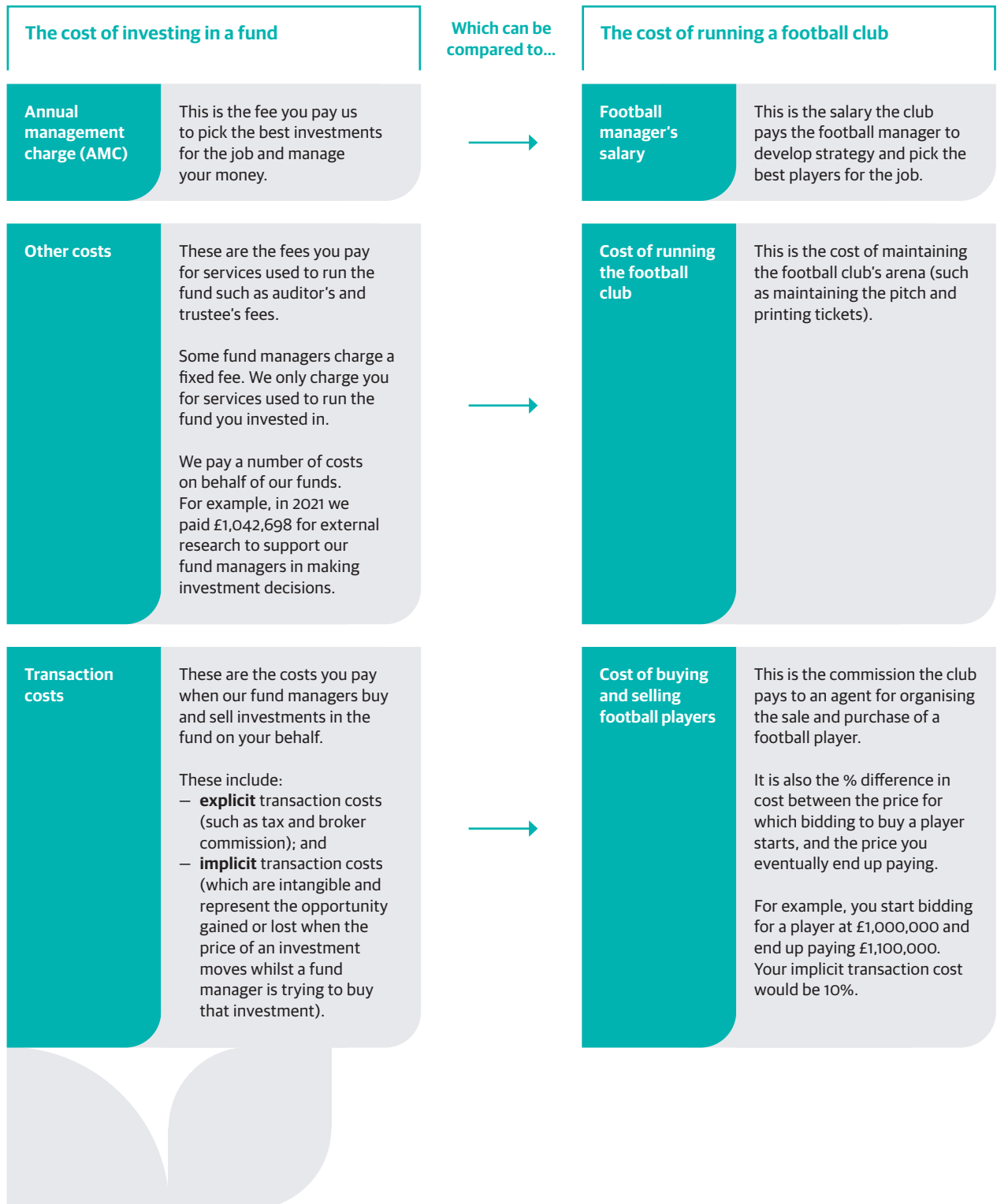
The total cost of your investment is expressed as a percentage. You can work out roughly how much you pay per year by multiplying the value of your investment by the percentage cost. An example of this is £1,000 x a cost of 0.50% per annum = £5 per annum.

If you invest in funds using the services of a financial adviser or through an investment platform, they will also charge you additional costs on top of the fees you pay for investing in our funds. You can request a breakdown detailing the full fees you pay, including the fees you pay for our funds, from your financial adviser or investment platform.



Explaining the different parts of fund costs

It's not essential that you understand the underlying cost components when investing in our funds, but as we know it can be useful, we've broken it down below.



Explaining the different ways to calculate costs

As we are bound by two different regulations, which are dictated by the Financial Conduct Authority, we have to publish costs based on two different calculations. These regulations are called **UCITS** and **MiFID II**. You will see these terms throughout this report.

Very simply, MiFID II costs include transaction costs, or in our example, the cost of buying and selling football players. UCITS costs do not include transaction costs unless they are “material”, which ours are not. In practice, the way these costs are calculated are much more complicated than how we’ve explained here. If you would like more information on the technicalities of fund cost calculation, please get in touch.

Assessment summary

The charges of the Rathbone Greenbank Defensive Growth Portfolio are as follows:

Cost	UCITS costs	MiFID II costs
AMC	0.50%	0.50%
Other costs	0.15%	0.15%
Transaction costs	–	0.14%
Total cost of investment	0.65% (OCF)	0.79%

This means if you invested £1,000 for one year, you would be charged £6.50 (calculated using the UCITS total cost of investment).

Assessment outcome ■

Our board of directors concluded that, the fund represents good value for money for this criteria.



4. Economies of scale

What does this section cover?

When funds get bigger, you pay proportionally less for the fixed costs of running the fund. For example, when a fund grows considerably, the management company should be able to negotiate lower costs on your behalf. This is called economies of scale – a proportionate saving in cost gained by an increase in scale or size. In this section, we assess if all economies of scale have been passed onto you, the investor.

Some asset managers charge a fixed percentage admin fee, so it doesn't matter how large the fund grows, investors don't benefit from the saving in cost gained by an increase in fund size. We only charge for services used to run the fund and never charge a fixed percentage admin fee, so as our funds grow, you benefit from lower fixed costs. If a fund is small, we may choose to pay some of these charges on behalf of our investors. We do this to make the funds' annual management charge more affordable and to attract more investment into the fund. As the fund grows, all investors benefit from paying proportionally less fees.

Some asset managers tier their annual management charges based on the size of their funds. We think this is an unsustainable method to pass on economies of scale. In the event of a market correction where a fund is significantly reduced in size, we wouldn't want to ask you to pay more for the management of your investment. For this reason, we have chosen not to tier the annual management charges of our funds.

We will continue to monitor the annual management charges of our funds to ensure they are appropriate.

Assessment summary

All costs charged to the Rathbone Greenbank Defensive Growth Portfolio have been assessed to determine if all available benefits from economies of scale were passed on to you, our investors.

Assessment outcome ■

The costs charged to run our funds are periodically benchmarked against the industry and renegotiated on your behalf. The last renegotiation, conducted in 2022, reduced costs across our fund range by almost £1 million per annum.

Our board of directors concluded that the fund offers good value for money for this criteria as these economies of scale have been passed on to investors.

5. Costs compared to the fund's peers and sector

What does this section cover?

It's important that the costs of our funds reflect the service you receive. We believe that cost cannot be assessed in isolation alone and must be considered alongside a fund's performance, the type of assets in a portfolio and the quality of services that we offer. We do not believe that value means selling our services at the cheapest price.

We assess our funds based on their performance, taking into account the cost you paid to invest, against an independently selected peer group and the wider market sector. In other words, how much you got for the fees you paid us, against what you would've got if you'd invested with any of our peers. We consider the results of this analysis keeping in mind the service Rathbones provides and the prevailing economic and market backdrop.

Assessment summary

We based our analysis on the cost of the 'S'-class, as this is the only share class in this fund.

Share class	Total UCITS costs (OCF)	Total MiFID II costs
'S'-class	0.65%	0.79%

The Rathbone Greenbank Defensive Growth Portfolio has an ongoing charge slightly above the sector median compared with its peers and the wider sector.

Assessment outcome ■

Purely on OCF cost, the fund would appear to represent disappointing value for money as overall costs are slightly above the median compared to peers. Our board of directors acknowledge that this total fee is slightly above the median but we expect this to reduce as the size of the fund grows. It is also worth noting that there are only 2 directly comparable peers available, so this does not provide a suitably significant comparison for this fund. In the future we will consider how to extend the comparison sample to provide an increased number of comparable peers for a more accurate analysis.



6. The difference between share classes

What does this section cover?

Investment funds can offer different share classes. Share classes usually have different investment minimums (the minimum amount you need to invest) and different costs (how much you pay annually for your investment). Although share classes have different investment terms, they all invest in the same fund.

The larger the investment minimum, the lower the charge for managing your investment. This is like getting a cheaper price for buying product in bulk rather than buying one at a time. For this reason, when you invest through a third-party like an investment platform or a financial adviser, your money is pooled with other people's money and you may have access to a cheaper share class than if you were to invest directly with us. In this section of the assessment, we have determined if unitholders are invested in appropriate share classes.

Assessment summary

The Rathbone Greenbank Defensive Growth Portfolio has only one share class.

Assessment outcome ■

Our board of directors acknowledged that given there is only one share class, the assessment criteria is not applicable

🔍 7. The fund compared to similar investment services we offer

What does this section cover?

It's important to us that all our investors receive fair investment terms when they choose to invest their money in Rathbone funds. In this section, the board considers the investment terms that we offer you compared with those we offer our institutional and international investors. Comparable services include the international range of Rathbone funds which are registered in Luxembourg and regulated by the Commission de Surveillance du Secteur Financier, and 'segregated mandates', which are pots of money managed by our fund managers separately from our UK fund range for large institutional investors.

Assessment summary

The Rathbone Greenbank Defensive Growth Portfolio does not have any comparable services.

Assessment outcome ■

Our board of directors acknowledged that given the fund does not have any comparable services, the assessment criteria is not applicable.



Glossary of terms

AMC	Annual Management Charge
FCA	Financial Conduct Authority
MiFID II	Markets in Financial Instruments Directive II
OCF	Ongoing Charges Figure
UCITS	Undertakings for the Collective Investments in Transferable Securities



Rathbone Unit Trust Management Limited
8 Finsbury Circus, London EC2M 7AZ
Tel 020 7399 0000

Information line
020 7399 0399
rutm@rathbones.com
rathbonefunds.com

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Investment Association
A member of the Rathbones Group.
Registered No. 02376568

Rathbones
Look forward